

Experience Building Lasting Value

As a middle market private equity firm, we focus on three industry specialties: **healthcare**, **industrials**, and **services**.

We believe the experience and industry insights that we have developed and honed in these areas over three decades can benefit all of our constituents.

We seek to support portfolio company management teams in assessing and implementing operating initiatives that grow revenue, increase margins, and mitigate risk. In all cases, Nautic relies on management to execute these measures. Our role is to help set priorities, connect our extensive network of functional experts with management as necessary, and apply our own experiences as board members and CEO mentors.

Executive Edge

700+

Executives
in Our Network

Overview

We are always looking to build executive relationships and work with executives in a number of capacities, such as board members, advisors, and portfolio company executive leadership.

Nautic Navigators

Nautic Navigators is an executive-first platform development initiative that allows us to partner with experienced executives to execute against high-conviction themes, often identifying, acquiring, and building market-leading companies of scale.

Investment Strategy & Approach

Industry Expertise

We believe our deep sector knowledge can enable informed decision-making, strategic creativity, and identification of real potential within our targeted industries.

Add-On Acquisitions

We work closely with our management partners to try to source companies that are strategically important and financially accretive.

Value Creation

Capitalizing on the experience and expertise of our investment staff, operating advisors, and expansive network, we seek to align with our partners to accelerate the growth of our businesses.

Partnership Culture

We believe our core set of values based on integrity and mutual respect can allow us to transform business "the right way" — one that benefits the company, its people, and the bottom line.

All figures shown are as of March 31, 2026.

Nautic Fast Facts

165+

Platform Acquisitions Completed
Since Founding in 1986

\$14B

in Equity Capital Managed
over the Firm's History

Reflects total commitment amounts for funds managed by Nautic Partners, including co-invest vehicles.

Employs a seasoned staff of
38 investment professionals and
29 operations professionals, led by
an investment committee who average
18 years of tenure at the firm.

Investment Criteria*

- Make equity commitments of \$50 million to \$500 million or greater in North American middle market.
- Partner with companies with EBITDA generally between \$10 million and \$100 million.
- Focus on buyout, consolidation, and growth investments.
- Work with management teams in an effort to target value creation through sales and earnings growth, both organic and inorganic.

* There can be no assurance that the investment objectives described herein will be achieved.



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Services

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Active Nautic Investments

Seeking Add-On Acquisitions

NAUTIC

Healthcare

Advantage HCS	Behavioral health pharmacy serving community-based patients and providers
Anew Health	Complex chronic care management pharmacy services for PACE, Medicare, and Dual-eligible beneficiaries
Angels of Care Pediatric Home Health	A leading provider of skilled home nursing services to high acuity pediatric patients
CarepathRx	Comprehensive pharmacy delivering specialty, infusion and polypharmacy services
Empirx Health	Provider of pharmacy benefit management services
Exalt Health	Newly formed post-acute care platform focused on delivering standalone IRFs
HCS/CMS	Providers of DME, home care and infusion services in Puerto Rico and the Southeastern US
Innovative Renal Care	Provider of integrated dialysis and kidney care services
Mikart	CDMO providing outsourced drug commercialization and contract manufacturing solutions
Nystrom & Associates	Provider of outpatient behavioral health services
PantherRx	Orphan and rare disease specialty pharmacy with high touch model managing medication therapies
Pyramid Healthcare	Diversified behavioral health treatment provider
SPS Health	Provider of value-based care solutions serving post-acute pharmacies
VitalCaring Group	Provider of home health, hospice and personal care services

Industrials

Aurora Material Solutions	Provider of customized specialty polymer compounds
Curtis Industries	Manufacturer of tractor and utility vehicle cab enclosures and snow control equipment
Hayes Performance Systems	Master distributor of non-automotive engineered braking and suspension systems
LindFast Solutions Group	Master distributor of specialty fasteners in North America
SurfacePrep	Distributor of consumable abrasive products and specialty materials, surface finishing equipment, and value-added services
Vallen, Inc.	Distributor and provider of outsourced procurement services for indirect industrial supplies

Services

1105 Media	Provider of business to business information through print, web, and online products
Akam Living Services	Third-party residential and commercial property management firm specializing in condo, co-op and condop properties
Davidson Hospitality Group	Hospitality management company focused on four highly specialized operating verticals including full service branded hotels, boutique & independent hotels, resorts, and affiliated food and beverage outlets
Deep Seas	Provider of cyber threat detection and managed security services
GovHost	Provider of SaaS-based records management software to municipalities and law enforcement agencies
HES Facilities	Provider of essential facility services for K-12 school districts and higher education
IT Solutions	Provider of IT consulting and managed information technology services
LifeStreet	Global social and mobile media advertising platform
Rain, The Growth Agency	Provider of full service direct response television advertising agency services
Tarian	Provider of security guarding and ancillary services to clients across the United States
VC3	IT managed services provider to municipal governments and SMBs

The entities identified herein represent all active Nautic investments seeking add-on acquisitions and do not purport to be a complete list of Nautic portfolio companies. Historical results achieved by any prior funds or individual investments are not a prediction of future performance or a guaranty of future results, and there can be no assurance that these or comparable returns will be achieved or unrealized values will be realized at values indicated on investments individually or in the aggregate made by any fund advised by Nautic. Operating Advisors are not employees of Nautic and are expected to receive compensation from portfolio companies, prospective portfolio companies, and/or directly from a Nautic fund. Such compensation will be in addition to, and will not result in offsets to or reductions of, the compensation paid to Nautic. There can be no assurance that the investment strategy described herein will continue throughout the life of an investment, and such approach may change. The actual investment strategy used for any or all of Nautic's investments may differ materially from the process described herein.



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